# METHANEX

# **Income and Cash Flows from Operating Activities**

(US\$ millions)

	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Revenue	1,198	2,314	2,266	2,108	1,658	1,719	1,420	1,042	1,192	1,100
Cost of sales and operating expenses	(1,056)	(1,951)	(1,617)	(1,309)	(1,208)	(1,285)	(1,034)	(776)	(954)	(795)
Depreciation and amortization	(118)	(107)	(112)	(107)	(91)	(79)	(96)	(111)	(113)	(110)
Inventory write-down	-	(33)	-	-	-	-	-	-	-	-
Interest expense	(27)	(38)	(44)	(45)	(41)	(31)	(39)	(29)	(32)	(32)
Interest and other income	-	11	27	10	10	7	14	10	(19)	16
Unusual items, net <sup>1</sup>	-	-	-	26	(58)	-	(179)	(86)	(11)	-
Income tax recovery (expense)	4	(27)	(147)	(201)	(106)	(95)	(85)	(27)	(30)	(34)
NET INCOME	1	169	373	482	164	236	1	23	33	145
Add (deduct):										
Depreciation and amortization	118	107	112	107	91	79	96	111	113	110
Future income taxes	1	(39)	(13)	47	66	47	45	8	22	26
Non-cash unusual items <sup>1</sup>	-	-	-	(26)	-	-	170	88	-	-
Other, net <sup>2</sup>	9	(2)	19	12	7	7	16	15	13	16
CASH FLOWS FROM OPERATING ACTIVITIES BEFORE UNDERNOTED	129	235	491	622	328	369	328	245	181	297
Changes in non-cash working capital	(19)	78	33	(154)	29	(39)	31	(54)	157	(81)
CASH FLOWS FROM OPERATING ACTIVITIES	110	313	524	468	357	330	359	191	338	216
Increase (decrease) in cash position	(159)	(160)	133	196	(51)	(78)	(134)	89	106	74
Operating income	24	223	537	692	359	355	290	155	125	195
Income before unusual items (after-tax)	1	169	373	482	164	236	1	23	33	145
Adjusted EBITDA <sup>3</sup>	142	330	649	799	450	434	386	266	238	305

Unusual items, net includes Kitimat closure costs (2005), adjustment to future income tax related to change in Trinidad tax legislation (2006/2005), asset restructuring charges (2005, 2003, 2002 and 2001), writedown of property, plant and equipment (2003) and site restoration expense (2002).

# **Consolidated Balance Sheets**

(US\$ millions)

	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
ASSETS										
Cash and cash equivalents	170	328	488	355	159	210	288	421	332	226
Receivables	257	213	402	366	296	293	221	201	135	286
Inventories	172	178	312	245	140	142	127	119	100	140
Prepaid expenses	24	17	21	24	14	17	15	12	9	11
Current assets	623	736	1,223	990	609	662	651	753	576	663
Property, plant and equipment	2,183	1,899	1,523	1,362	1,395	1,367	1,320	981	1,032	1,046
Other assets	117	164	116	101	101	96	111	86	85	94
TOTAL ASSETS	2,923	2,799	2,862	2,453	2,105	2,125	2,082	1,820	1,693	1,803
LIABILITIES AND SHAREHOLDERS' EQUITY										
Accounts payable and accrued liabilities	233	235	466	310	235	231	178	136	110	132
Current maturities on long-term debt	29	15	15	14	14	258	21	-	150	-
Current maturities on other long-term liabilities	9	8	17	17	10	10	12	6	5	5
Current liabilities	271	258	498	341	259	499	211	142	265	137
Long-term debt	885	767	582	473	487	351	756	547	250	399
Other long-term liabilities	97	97	74	69	80	60	69	50	79	80
Future income tax liabilities	301	299	339	352	331	266	261	173	164	142
Total liabilities	1,554	1,421	1,493	1,235	1,157	1,176	1,297	912	758	758
Non-controlling interest	133	89	36	9	-	-	-	-	-	-
Shareholders' equity	1,236	1,289	1,333	1,209	948	949	785	908	935	1,045
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY	2,923	2,799	2,862	2,453	2,105	2,125	2,082	1,820	1,693	1,803
Total capitalization	2.283	2,160	1,966	1,705	1,449	1,558	1,562	1,455	1,335	1,444

<sup>&</sup>lt;sup>2</sup> Other, net includes stock-based compensation, other non-cash items and other cash payments related to operating activities.

<sup>3</sup> Adjusted EBITDA is a non-GAAP measure. Refer topage 43 of our 2009 Annual Report for a reconciliation to the most comparable GAAP measure.

# **Methanex Performance**



# **Financial Metrics**

(all financial metrics are quoted in US\$ terms)

	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Year end share price (US\$, NASDAQ)	19.49	11.24	27.60	27.37	18.74	18.26	11.23	8.38	5.54	6.44
Diluted net income per share	0.01	1.78	3.65	4.40	1.39	1.92	0.01	0.18	0.46	0.85
Diluted income before unusual items (after-tax) per share	0.01	1.78	3.65	4.17	1.88	1.92	1.88	1.40	0.70	0.85
Cash flow per share <sup>1</sup>	1.40	2.49	4.83	5.70	2.78	3.04	2.67	1.94	1.17	1.74
Adjusted EBITDA per share	1.54	3.49	6.38	7.32	3.82	3.57	3.14	2.10	1.54	1.79
Book value per share	13.42	14.01	13.56	11.43	8.35	7.91	6.54	7.23	7.13	6.50
Price to cash flow	13.93	4.52	5.72	4.80	6.73	6.01	4.21	4.33	4.73	3.69
Price to EBITDA	12.66	3.22	4.32	3.74	4.91	5.11	3.58	3.99	3.59	3.59
Price to book value per share	1.45	0.80	2.04	2.40	2.25	2.31	1.72	1.16	0.78	0.99
Dividends per share	0.62	0.61	0.55	0.49	0.41	0.28	0.47	0.10	-	-
Dividend yield (%) <sup>2</sup>	4.5%	2.7%	2.1%	2.2%	2.4%	2.1%	4.8%	1.3%	-	-
Liquidity Ratios										
Quick ratio	1.66	2.16	1.83	2.18	1.81	1.04	2.48	4.46	1.80	3.82
Current ratio	2.30	2.85	2.46	2.90	2.35	1.33	3.09	5.30	2.17	4.84
Working capital (US\$ millions)	352	478	725	649	350	163	440	611	311	526
Profitability Ratios										
Return on equity (ROE)	0.1%	13.0%	29.5%	42.0%	24.0%	27.2%	21.3%	11.7%	8.3%	14.5%
Debt Ratios										
Asset coverage	3.20	3.58	4.79	5.04	4.20	3.49	2.68	3.33	4.23	4.52
Adjusted EBITDA interest coverage	5.18	8.68	14.75	17.76	10.98	14.00	9.90	9.17	7.44	9.53
Debt to capitalization	40%	36%	30%	29%	35%	39%	50%	38%	30%	28%
Net debt to capitalization	35%	25%	7%	10%	26%	30%	38%	12%	7%	14%

# **Definitions**

Adjusted EBITDA = Net income before interest expense, interest and other income, income taxes, depreciation and amortization and unusual items

**Quick Ratio** = (Current Assets - Inventories) ÷ Current Liabilities

**Current Ratio** = Current Assets ÷ Current Liabilities

**ROE** = Income before unusual items ÷ Average Shareholders' Equity

Asset Coverage = Total Assets ÷ Long- Term Debt

Adjusted EBITDA Interest Coverage = Adjusted EBITDA ÷ Interest Expense (excluding capitalized interest)

**Debt to Capitalization** = Long-Term Debt ÷ Total Capitalization

Net Debt to Capitalization = (Long-Term Debt - Cash and Cash Equivalents) ÷ (Total Capitalization - Cash and Cash Equivalents)

Net Debt = Long-Term Debt (including current portion) - Cash and Cash Equivalents

**Dividend Payout Ratio** = Dividends paid ÷ Net Income (before unusual items)

Note: Book value per share is based on period ended shares outstanding; all other per share amounts are based on diluted weighted average shares outstanding.

<sup>&</sup>lt;sup>1</sup> Cash flow from operating activites before changes in non-cash working capital.

Dividend yield is calculated using the average annual share price.



#### **Global Market Position**

(thousands of tonnes)

SALES VOLUMES	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Sales of Methanex-produced methanol	3,764	3,363	4,569	5,310	5,341	5,298	4,933	5,686	5,390	5,815
Sales of purchased methanol	1,546	2,074	1,453	1,101	1,174	1,960	1,392	809	1,280	814
Commission sales <sup>1</sup>	638	617	590	584	537	169	254	725	720	142
Total sales	5,948	6,054	6,612	6,995	7,052	7,427	6,579	7,220	7,390	6,771
Total world production	38,825	39,650	39,512	37,392	35,280	33,497	32,094	30,595	30,171	29,420

<sup>&</sup>lt;sup>1</sup> Commission sales volumes commencing in 2004 represent commission sales of 36.9% of production from Atlas that we do not own. Commission sales volumes prior to 2004 represent commission sales of production from Titan Methanol Company prior to our acquisition of Titan effective May 1, 2003.

#### **Methanol Price History**

	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Methanex average realized price (\$/tonne)	225	424	375	328	254	237	224	160	178	166
Methanex average realized price (\$/gallon)	0.68	1.27	1.13	0.99	0.76	0.71	0.67	0.48	0.54	0.50

# **Methanex Production & Supply Statistics**

#### **Methanex Production Data**

(thousands of tonnes)

PLANT DATA	OPERATING CAPACITY <sup>1</sup>	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Chile											
Chile I	882	-	-	613	712	844	809	775	895	878	873
Chile II	990	275	162	286	850	893	931	983	997	841	1,022
Chile III	1,088	667	926	619	970	919	952	946	1,040	1,064	1,017
Chile IV <sup>2</sup>	840	-	-	323	654	373	-	-	-	-	-
	3,800	942	1,088	1,841	3,186	3,029	2,692	2,704	2,932	2,783	2,912
Trinidad											
Titan <sup>3</sup>	900	764	871	861	864	715	740	577	-	-	-
Atlas <sup>4</sup>	1,150	1,015	1,134	982	1,057	895	421	-	-	-	-
	2,050	1,779	2,005	1,843	1,921	1,610	1,161	577	-	-	-
New Zealand											
Waitara Valley	-	-	390	435	404	343	498	149	467	406	525
Motunui <sup>5</sup>	900	822	180	-	-	-	590	819	1,814	,040 1,064	1,885
	900	822	570	435	404	343	1,088	968	2,281	2,133	2,410
North America											
Kitimat, BC <sup>6</sup>	-	-	-	-	-	376	486	449	478	249	243
Other, North America	-	-	_	-	-	-	-	-	-	196	442
	-	-	-	-	-	376	486	449	478	445	685
Total production		3,543	3,663	4,119	5,511	5,358	5,427	4,698	5,691	5,361	6,007
Capacity		6,750	6,750	6,293	6,293	6,293	5,924	5,042	5,930	5,915	6,150
Methanol equivalent capacity utilization <sup>7</sup>		52%	54%	65%	88%	85%	92%	93%	96%	91%	98%
Number of employees		895	878	829	816	824	888	703	824	792	846

<sup>1</sup> The annual production capacity of our production facilities may be higher than original nameplate capacity as, over time, these figures may have been adjusted to reflect ongoing operating efficiencies at these facilities.

<sup>&</sup>lt;sup>2</sup> Chile IV commenced operations in June 2005.

<sup>&</sup>lt;sup>3</sup> Methanex acquired the Titan methanol facility on May 1, 2003. 2003 production considers the period May-December.

<sup>&</sup>lt;sup>4</sup> The 1.7 million tonne Atlas methanol facility is a joint venture between Methanex and BP. Capacity stated represents the 63.1% owned by Methanex.

The annual production capacity of New Zealand represents only our 0.9 million tonne per year Motunui facility which we restarted in late 2008. Practical operating capacity will depend partially on the composition of natural gas feedstock and may differ from the stated capacity above. We also have additional potential production capacity that is currently idled in New Zealand.

<sup>&</sup>lt;sup>6</sup> The Kitimat facility was permanently closed on November 1, 2005.

Calculated as total production divided by capacity.

# **Methanex Stock Trading History**

# METHANEX

A Responsible Care® Company

# **Common Share Data**

(millions of shares except where noted)

	2009	2008	2007	2006	2005	2004	2003	2002	2001	2000
Diluted net income per share	0.01	1.78	3.65	4.40	1.39	1.92	0.01	0.18	0.46	0.85
Diluted income before unusual items (after-tax) per share	0.01	1.78	3.65	4.17	1.88	1.92	1.88	1.40	0.70	0.85
Weighted average shares outstanding	92.1	94.5	101.7	109.1	117.8	121.5	123.0	126.6	154.4	170.3
Period end shares outstanding	92.1	92.0	98.3	105.8	113.6	120.0	120.0	125.7	131.2	160.8
Canadian Trading Volume	139.9	113.6	116.9	90.1	136.9	134.5	143.7	95.9	157.4	148.3
US Trading Volume	126.9	165.9	144.2	88.1	96.1	68.8	54.0	53.0	168.6	110.9
Average Share Price (US\$)	13.65	22.49	25.48	22.24	16.96	13.23	9.83	7.62	6.33	3.67
Closing Share Price (C\$)	20.53	13.70	27.56	31.90	21.86	21.91	14.53	13.30	8.82	9.65
Closing Share Price (US\$)	19.49	11.24	27.60	27.37	18.74	18.26	11.23	8.38	5.54	6.44
Market Capitalization (000's C\$)	1,891	1,261	2,709	3,375	2,483	2,629	1,744	1,671	1,157	1,552
Market Capitalization (000's US\$)	1,795	1,034	2,713	2,896	2,129	2,191	1,348	1,053	727	1,035

### **Methanol - General Information**

# **Simplified Process Flowchart**



#### **Conversion Formulas**

#### **Production Conversion** (unit of methanol consumed per unit of product by weight; Source: CMAI)

Acetic Acid	0.55	Diethylene Glycol MME	0.30	Methyl Methacrylate	0.39	Triethylene Glycol MME	0.22
Carbon Tetrachloride	0.22	Dimethyl Ether (DME)	1.50	Methylene Chloride	0.41	Single Cell Protein	1.8 - 2.6
Chloroform	0.29	Formaldehyde (37%)	0.45	MTBE	0.36		
Methyl Chloride	0.68	Methyl Acrylate	0.39	Polyacetal	1.50		
DMT (non-retained)	0.38	Methylamines	1.45	Synthetic Gasoline	2.56		
Biodiesel	0.10						

Volume and Mass Conversions Energy Conversions/Definitions

1 Tonne methanol = 332.6 US Gallons = 7.92 Barrels

1 Barrel = 42 US Gallons

1 Gallon = 1 US Gallon or 3.785 Litres

1 Tonne = 1.1025 Short Ton

1 Short Ton = 0.907 Tonne

1 Kilogram = 2.205 Pounds

 $1 \text{ MSCF} = 26.8 \text{Nm}^3$ 

\$100 per tonne methanol = \$0.30 per gallon methanol

1 MMBTU = 1.055 GJ

1 GJ = 0.948 MMBTU

(assuming approximate caloric value

of pipeline gas = 1000 BTU/SCF or 0.039 GJ/Nm<sup>3</sup>)

BTU = British Thermal Unit

 $GJ = Gigajoule = 10^9 joules$ 

MSCF = Thousand Standard Cubic Feet

Nm<sup>3</sup> = Normal Cubic Meter