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## Management's Discussion and Analysis for the Three Months Ended March 31, 2018

At April 24, 2018 the Company had 82,288,379 common shares issued and outstanding and stock options exercisable for 1,532,929 additional common shares.

### Share Information

Methanex Corporation's common shares are listed for trading on the Toronto Stock Exchange under the symbol MX and on the Nasdaq Global Market under the symbol MEOH.

### Transfer Agents & Registrars

AST Trust Company (Canada)  
320 Bay Street  
Toronto, Ontario Canada M5H 4A6  
Toll free in North America:  
1-800-387-0825

### Investor Information

All financial reports, news releases and corporate information can be accessed on our website at [www.methanex.com](http://www.methanex.com).

### Contact Information

Methanex Investor Relations  
1800 - 200 Burrard Street  
Vancouver, BC Canada V6C 3M1  
E-mail: [invest@methanex.com](mailto:invest@methanex.com)  
Methanex Toll-Free:  
1-800-661-8851

## FIRST QUARTER MANAGEMENT'S DISCUSSION AND ANALYSIS ("MD&A")

Except where otherwise noted, all currency amounts are stated in United States dollars.

### FINANCIAL AND OPERATIONAL HIGHLIGHTS

- A reconciliation from net income attributable to Methanex shareholders to Adjusted net income and the calculation of Adjusted net income per common share is as follows:

	Three Months Ended		
	Mar 31 2018	Dec 31 2017	Mar 31 2017
<i>(\$ millions except number of shares and per share amounts)</i>			
Net income (attributable to Methanex shareholders)	\$ 169	\$ 68	\$ 132
U.S. tax reform charge	—	37	—
Mark-to-market impact of share-based compensation, net of tax	2	38	8
Adjusted net income	\$ 171	\$ 143	\$ 140
Diluted weighted average shares outstanding (millions)	84	84	90
Adjusted net income per common share	\$ 2.03	\$ 1.70	\$ 1.56

<sup>1</sup> The Company has used the terms Adjusted EBITDA, Adjusted net income, Adjusted net income per common share, Adjusted revenue and operating income throughout this document. These items are non-GAAP measures that do not have any standardized meaning prescribed by GAAP and therefore are unlikely to be comparable to similar measures presented by other companies. Refer to *Additional Information - Supplemental Non-GAAP Measures* on page 13 of the MD&A for reconciliations to the most comparable GAAP measures.

- We recorded net income attributable to Methanex shareholders of \$169 million during the first quarter of 2018 compared to net income of \$68 million in the fourth quarter of 2017. The increase in earnings is primarily due to an increase in our average realized methanol price during the first quarter, a \$37 million non-cash charge as a result of tax reform in the United States recorded in the fourth quarter of 2017 and the change in the mark-to-market impact of share-based compensation due to the increase in the Methanex share price.
- We achieved record Adjusted EBITDA of \$306 million for the first quarter of 2018 compared with \$254 million for the fourth quarter of 2017. Adjusted net income was \$171 million for the first quarter of 2018 compared to Adjusted net income of \$143 million for the fourth quarter of 2017. The increase in Adjusted EBITDA and Adjusted net income is primarily due to an increase in our average realized methanol price to \$402 per tonne for the first quarter of 2018 from \$350 per tonne for the fourth quarter of 2017.
- Production for the first quarter of 2018 was 1,943,000 tonnes compared with 1,942,000 tonnes for the fourth quarter of 2017. Refer to the *Production Summary* section on page 4 of the MD&A.
- Total sales volume for the first quarter of 2018 was 2,818,000 tonnes compared with 2,852,000 tonnes for the fourth quarter of 2017. Sales of Methanex-produced methanol were 1,884,000 tonnes in the first quarter of 2018 compared with 1,930,000 tonnes in the fourth quarter of 2017.

- Cash flows from operating activities in the first quarter of 2018 increased to \$244 million compared with \$206 million for the fourth quarter of 2017, an increase of \$38 million. The increase is primarily the result of the impact of higher realized methanol prices.
- On March 13, 2018, we commenced a normal course issuer bid to purchase up to 6,590,095 common shares. To March 31, 2018, we have repurchased 650,000 common shares for \$38 million.
- During the first quarter of 2018 we paid a \$0.33 per common share dividend to shareholders for a total of \$28 million.
- During the quarter, we made good progress on developing a potential Geismar 3 production facility including securing land adjacent to our existing Geismar 1 and 2 production facilities. The acquisition of the site provides the necessary space for a potential Geismar 3 production facility. We believe that the potential Geismar 3 project would be advantaged relative to other projects being contemplated or under construction in the US Gulf. Refer to *Capital Projects and Growth Opportunities* within the *Liquidity and Capital Resources* section on pages 12-13 of the MD&A.

This First Quarter 2018 Management's Discussion and Analysis dated April 25, 2018 for Methanex Corporation ("the Company") should be read in conjunction with the Company's unaudited condensed consolidated interim financial statements for the period ended March 31, 2018 as well as the 2017 Annual Consolidated Financial Statements and MD&A included in the Methanex 2017 Annual Report. Unless otherwise indicated, the financial information presented in this interim report is prepared in accordance with International Financial Reporting Standards ("IFRS") as issued by the International Accounting Standards Board ("IASB"). The Methanex 2017 Annual Report and additional information relating to Methanex is available on our website at [www.methanex.com](http://www.methanex.com), the Canadian Securities Administrators' SEDAR website at [www.sedar.com](http://www.sedar.com) and on the United States Securities and Exchange Commission's EDGAR website at [www.sec.gov](http://www.sec.gov).

## FINANCIAL AND OPERATIONAL DATA

	Three Months Ended		
	Mar 31 2018	Dec 31 2017	Mar 31 2017
<i>(\$ millions except per share amounts and where noted)</i>			
Production (thousands of tonnes) (attributable to Methanex shareholders)	1,943	1,942	1,866
Sales volume (thousands of tonnes)			
Methanex-produced methanol	1,884	1,930	1,756
Purchased methanol	613	633	512
Commission sales	321	289	304
Total sales volume <sup>1</sup>	2,818	2,852	2,572
Methanex average non-discounted posted price (\$ per tonne) <sup>2</sup>	475	403	437
Average realized price (\$ per tonne) <sup>3</sup>	402	350	365
Revenue	962	861	810
Adjusted revenue	987	904	832
Adjusted EBITDA	306	254	267
Cash flows from operating activities	244	206	214
Adjusted net income	171	143	140
Net income (attributable to Methanex shareholders)	169	68	132
Adjusted net income per common share	2.03	1.70	1.56
Basic net income per common share	2.02	0.81	1.47
Diluted net income per common share	2.00	0.81	1.46
Common share information (millions of shares)			
Weighted average number of common shares	84	84	90
Diluted weighted average number of common shares	84	84	90
Number of common shares outstanding, end of period	83	84	89

<sup>1</sup> Methanex-produced methanol represents our equity share of volume produced at our facilities and excludes volume marketed on a commission basis related to the 36.9% of the Atlas facility and 50% of the Egypt facility that we do not own. Methanex-produced methanol includes any volume produced by Chile using natural gas supplied from Argentina under a tolling arrangement ("TollingVolume"). There was 40,000 MT of TollingVolume produced in the first quarter of 2018 and no TollingVolume in the other periods presented.

<sup>2</sup> Methanex average non-discounted posted price represents the average of our non-discounted posted prices in North America, Europe and Asia Pacific weighted by sales volume. Current and historical pricing information is available at [www.methanex.com](http://www.methanex.com).

<sup>3</sup> Averagerealized price is calculated as revenue, excluding commissions earned and the Egypt non-controlling interest share of revenue, but including an amount representing our share of Atlas revenue, divided by the total sales volume of Methanex-produced and purchased methanol, but excluding TollingVolume.

## PRODUCTION SUMMARY

(thousands of tonnes)	Q1 2018		Q4 2017	Q1 2017
	Operating Capacity <sup>1</sup>	Production	Production	Production
New Zealand <sup>2</sup>	608	487	558	533
Geismar (USA)	500	513	506	493
Trinidad (Methanex interest) <sup>3</sup>	500	459	466	396
Egypt (50% interest)	158	165	145	159
Medicine Hat (Canada)	150	153	158	118
Chile <sup>4</sup>	220	166	109	167
	<b>2,136</b>	<b>1,943</b>	1,942	1,866

<sup>1</sup> Operating capacity includes only those facilities which are currently capable of operating, but excludes any portion of an asset that is underutilized due to a lack of natural gas feedstock over a prolonged period of time. Our current annual operating capacity is 8.5 million tonnes, including 0.9 million tonnes related to our Chile operations. The operating capacity of our production facilities may be higher than original nameplate capacity as, over time, these figures have been adjusted to reflect ongoing operating efficiencies at these facilities. Actual production for a facility in any given year may be higher or lower than operating capacity due to a number of factors, including natural gas composition or the age of the facility's catalyst.

<sup>2</sup> The operating capacity of New Zealand is made up of the two Motunui facilities and the Waitara Valley facility (refer to the *New Zealand* section below).

<sup>3</sup> The operating capacity of Trinidad is made up of the Titan (100% interest) and Atlas (63.1% interest) facilities (refer to the *Trinidad* section below).

<sup>4</sup> The production capacity of our Chile I and IV facilities is 1.7 million tonnes annually assuming access to natural gas feedstock.

### New Zealand

The New Zealand facilities produced 487,000 tonnes of methanol in the first quarter of 2018 compared with 558,000 tonnes in the fourth quarter of 2017. Production in the first quarter of 2018 is lower than the fourth quarter of 2017 by 71,000 tonnes primarily as a result of gas supply constraints due to regularly scheduled gas field maintenance and a damaged natural gas pipeline impacting gas deliveries from offshore sources. Natural gas supply to our site is expected to continue to be restricted while repairs are completed. We are also currently undertaking turnaround and maintenance activities at our Motunui site. As a result, we expect our New Zealand facility to produce approximately 300,000 tonnes of methanol during the second quarter of 2018. The New Zealand facilities are capable of producing up to 2.4 million tonnes annually, depending on natural gas composition.

### United States

The Geismar facilities produced 513,000 tonnes during the first quarter of 2018 compared to 506,000 tonnes during the fourth quarter of 2017.

### Trinidad

The Trinidad facilities produced 459,000 tonnes (Methanex interest) in the first quarter of 2018 compared with 466,000 tonnes (Methanex interest) in the fourth quarter of 2017. We continue to experience gas curtailments in Trinidad.

### Egypt

The Egypt facility produced 330,000 tonnes (Methanex share - 165,000 tonnes) in the first quarter of 2018 compared to 290,000 tonnes (Methanex share - 145,000 tonnes) in the fourth quarter of 2017.

The Egypt facility experienced periodic natural gas supply restrictions from mid-2012 through 2016 with gas deliveries in 2017 and 2018 improving significantly. The strong efforts of the Egyptian governmental authorities to fast-track existing and new upstream gas supply in Egypt has led to improved gas deliveries and we are optimistic that this trend will continue.

## Canada

The Medicine Hat facility produced 153,000 tonnes during the first quarter of 2018, and 158,000 tonnes in the fourth quarter of 2017.

## Chile

The Chile facility produced 166,000 tonnes during the first quarter of 2018, including 40,000 tonnes produced through a tolling arrangement with natural gas from Argentina, compared to 109,000 tonnes during the fourth quarter of 2017 using only natural gas supplies from Chile.

The future of our Chile operations is primarily dependent on the level of natural gas exploration and development in southern Chile and our ability to secure a sustainable natural gas supply to our facilities on economic terms from Chile and Argentina. We continue to be optimistic that our underutilized 1.7 million tonne Chile facilities represent a very low capital cost growth opportunity for Methanex due to the progress in developing natural gas reserves in the area.

## FINANCIAL RESULTS

For the first quarter of 2018, we reported net income attributable to Methanex shareholders of \$169 million (\$2.00 per common share on a diluted basis) compared with net income attributable to Methanex shareholders for the fourth quarter of 2017 of \$68 million (\$0.81 per common share on a diluted basis).

For the first quarter of 2018, we recorded Adjusted EBITDA of \$306 million and Adjusted net income of \$171 million (\$2.03 per common share). This compares with Adjusted EBITDA of \$254 million and Adjusted net income of \$143 million (\$1.70 per common share) for the fourth quarter of 2017.

We calculate Adjusted EBITDA and Adjusted net income by including amounts related to our equity share of the Atlas facility (63.1% interest) and by excluding the non-controlling interests' share, the mark-to-market impact of share-based compensation as a result of changes in our share price and the impact of certain items associated with specific identified events. Refer to *Additional Information - Supplemental Non-GAAP Measures* on page 13 of the MD&A for a further discussion on how we calculate these measures. Our analysis of depreciation and amortization, finance costs, finance income and other expenses and income taxes is consistent with the presentation of our consolidated statements of income and excludes amounts related to Atlas.

We review our financial results by analyzing changes in Adjusted EBITDA, mark-to-market impact of share-based compensation, depreciation and amortization, finance costs, finance income and other expenses and income taxes. A summary of our consolidated statements of income is as follows:

(\$ millions)	Three Months Ended		
	Mar 31 2018	Dec 31 2017	Mar 31 2017
<b>Consolidated statements of income:</b>			
Revenue	\$ 962	\$ 861	\$ 810
Cost of sales and operating expenses	(661)	(666)	(559)
Mark-to-market impact of share-based compensation	2	46	10
Adjusted EBITDA (attributable to associate)	39	36	34
Amounts excluded from Adjusted EBITDA attributable to non-controlling interests	(36)	(23)	(28)
Adjusted EBITDA (attributable to Methanex shareholders)	306	254	267
<b>U.S. tax reform charge</b>			
U.S. tax reform charge	—	(37)	—
Mark-to-market impact of share-based compensation	(2)	(46)	(10)
Depreciation and amortization	(59)	(57)	(56)
Finance costs	(24)	(24)	(23)
Finance income and other expenses	4	4	—
Income tax expense	(45)	(16)	(38)
Earnings of associate adjustment <sup>1</sup>	(19)	(17)	(17)
Non-controlling interests adjustment <sup>1</sup>	8	7	9
Net income (attributable to Methanex shareholders)	\$ 169	\$ 68	\$ 132
Net income	\$ 197	\$ 85	\$ 151

<sup>1</sup> These adjustments represent depreciation and amortization, finance costs, finance income and other expenses and income taxes associated with our 63.1% interest in the Atlas methanol facility and the non-controlling interests.

### Adjusted EBITDA (attributable to Methanex shareholders)

Our operations consist of a single operating segment - the production and sale of methanol. We review the results of operations by analyzing changes in the components of Adjusted EBITDA. For a discussion of the definitions used in our Adjusted EBITDA analysis, refer to *How We Analyze Our Business* on page 16 of the MD&A. Changes in these components - average realized price, sales volume and total cash costs - similarly impact net income attributable to Methanex shareholders.

The changes in Adjusted EBITDA resulted from changes in the following:

(\$ millions)	Q1 2018 compared with Q4 2017	Q1 2018 compared with Q1 2017
Average realized price	\$ 130	\$ 92
Sales volume	(13)	26
Total cash costs	(65)	(79)
Increase in Adjusted EBITDA	\$ 52	\$ 39

## Average realized price

(\$ per tonne)	Three Months Ended		
	Mar 31 2018	Dec 31 2017	Mar 31 2017
Methanex average non-discounted posted price	475	403	437
Methanex average realized price	402	350	365

Methanex's average realized price for the first quarter of 2018 increased compared to the fourth quarter of 2017 and the first quarter of 2017 driven by higher average non-discounted posted prices in North America, Asia Pacific and Europe (refer to *Supply/Demand Fundamentals* section on page 11 of the MD&A for more information). Our average realized price for the first quarter of 2018 was \$402 per tonne compared with \$350 per tonne in the fourth quarter of 2017 and \$365 per tonne in the first quarter of 2017. The increase in average realized price for the first quarter of 2018 compared with the fourth quarter of 2017 increased Adjusted EBITDA by \$130 million, and the increase in average realized price for the first quarter of 2018 compared with the first quarter of 2017 increased Adjusted EBITDA by \$92 million.

## Sales volume

Methanol sales volume excluding commission sales volume in the first quarter of 2018 was 66,000 tonnes lower than the fourth quarter of 2017 and 229,000 tonnes higher than the first quarter of 2017. The decrease in the first quarter of 2018 compared to the fourth quarter of 2017 decreased Adjusted EBITDA by \$13 million. The increase in the first quarter of 2018 compared to same period in 2017 increased Adjusted EBITDA by \$26 million.

## Total cash costs

The primary drivers of changes in our total cash costs are changes in the cost of Methanex-produced methanol and changes in the cost of methanol we purchase from others ("purchased methanol"). We supplement our production with methanol produced by others through methanol offtake contracts and purchases on the spot market to meet customer needs and to support our marketing efforts within the major global markets.

We have adopted the first-in, first-out method of accounting for inventories and it generally takes between 30 and 60 days to sell the methanol we produce or purchase. Accordingly, the changes in Adjusted EBITDA as a result of changes in Methanex-produced and purchased methanol costs primarily depend on changes in methanol pricing and the timing of inventory flows.

In a rising price environment, our margins at a given price are higher than in a stable price environment as a result of timing of methanol purchases and production versus sales. Generally, the opposite applies when methanol prices are decreasing.

The changes in Adjusted EBITDA due to changes in total cash costs were due to the following:

(\$ millions)	Q1 2018 compared with Q4 2017		Q1 2018 compared with Q1 2017	
Methanex-produced methanol costs	\$	(16)	\$	(30)
Proportion of Methanex-produced methanol sales		(1)		(9)
Purchased methanol costs		(40)		(32)
Other, net		(8)		(8)
Decrease in Adjusted EBITDA due to changes in total cash costs	\$	(65)	\$	(79)

### *Methanex-produced methanol costs*

Natural gas is the primary feedstock at our methanol facilities and is the most significant component of Methanex-produced methanol costs. We purchase natural gas for more than half of our production under agreements where the unique terms of each contract include a base price and a variable price component linked to the price of methanol to reduce our commodity price risk exposure. The variable price component of each gas contract is adjusted by a formula related to methanol prices above a certain level. For the first quarter of 2018 compared with the fourth quarter of 2017 and the first quarter of 2017, Methanex-produced methanol costs were higher by \$16 million and \$30 million, respectively. Changes in Methanex-produced methanol costs for all periods presented are primarily due to the impact of changes in realized methanol prices on the variable portion of our natural gas cost and changes in the mix of production sold from inventory.

### *Proportion of Methanex-produced methanol sales*

The cost of purchased methanol is directly linked to the selling price for methanol at the time of purchase and the cost of purchased methanol is generally higher than the cost of Methanex-produced methanol. Accordingly, an increase in the proportion of Methanex-produced methanol sales results in a decrease in our overall cost structure for a given period. For the first quarter of 2018 compared with the fourth quarter of 2017, a lower proportion of Methanex-produced methanol sales decreased Adjusted EBITDA by \$1 million. For the first quarter of 2018 compared with the first quarter of 2017, a lower proportion of Methanex-produced methanol sales decreased Adjusted EBITDA by \$9 million.

### *Purchased methanol costs*

Changes in purchased methanol costs for all periods presented are primarily a result of changes in methanol pricing and the timing of purchases sold from inventory.

### *Other, net*

Other, net relates to logistics costs, selling, general and administrative expenses and other operational charges.

## **Mark-to-Market Impact of Share-based Compensation**

We grant share-based awards as an element of compensation. Share-based awards granted include stock options, share appreciation rights, tandem share appreciation rights, deferred share units, restricted share units and performance share units. For all share-based awards, share-based compensation is recognized over the related vesting period for the proportion of the service that has been rendered at each reporting date. Share-based compensation includes an amount related to the grant-date value and a mark-to-market impact as a result of subsequent changes in the fair value of the share-based awards primarily driven by the Company's share price. The grant-date value amount is included in Adjusted EBITDA and Adjusted net income. The mark-to-market impact of share-based compensation as a result of changes in our share price is excluded from Adjusted EBITDA and Adjusted net income and analyzed separately.

	Three Months Ended		
	Mar 31 2018	Dec 31 2017	Mar 31 2017
<i>(\$ millions except share price)</i>			
Methanex Corporation share price <sup>1</sup>	\$ 60.65	\$ 60.55	\$ 46.90
Grant-date fair value expense included in Adjusted EBITDA and Adjusted net income	4	2	3
Mark-to-market impact due to change in share price	2	46	10
Total share-based compensation expense, before tax	\$ 6	\$ 48	\$ 13

<sup>1</sup> US dollar share price of Methanex Corporation as quoted on the NASDAQ Global Market on the last trading day of the respective period.

For all periods presented, the mark-to-market impact on share-based compensation is primarily due to increases in the Methanex Corporation share price.



## Depreciation and Amortization

Depreciation and amortization was \$59 million for the first quarter of 2018 compared with \$57 million for the fourth quarter of 2017 and \$56 million for the first quarter of 2017. The increase in depreciation and amortization for the first quarter of 2018 compared to the fourth quarter of 2017, despite lower sales of Methanex-produced methanol, is primarily due to the recognition of unabsorbed depreciation associated with production outages and the mix of production sold from inventory. The increase in depreciation and amortization for the three months ended March 31, 2018 compared with the same period in 2017 is primarily due to higher sales volume of Methanex-produced methanol.

## Finance Costs

(\$ millions)	Three Months Ended		
	Mar 31 2018	Dec 31 2017	Mar 31 2017
Finance costs	\$ 24	\$ 24	\$ 23

Finance costs are primarily comprised of interest on borrowings and finance lease obligations. Finance costs for the first quarter of 2018 are comparable to those for the fourth quarter of 2017 and the first quarter of 2017.

## Finance Income and Other Expenses

(\$ millions)	Three Months Ended		
	Mar 31 2018	Dec 31 2017	Mar 31 2017
Finance income and other expenses	\$ 4	\$ 4	\$ —

The change in finance income and other expenses for all periods presented is primarily due to the impact of changes in foreign exchange rates.

## Income Taxes

A summary of our income taxes for the first quarter of 2018 compared to the same period in 2017 is as follows:

(\$ millions except where noted)	Three months ended March 31, 2018		Three months ended March 31, 2017	
	Net Income	Adjusted Net Income	Net Income	Adjusted Net Income
Amount before income tax	\$ 242	\$ 226	\$ 189	\$ 188
Income tax expense	(45)	(55)	(38)	(48)
	\$ 197	\$ 171	\$ 151	\$ 140
Effective tax rate	18%	25%	20%	26%

We earn the majority of our income in New Zealand, Trinidad, the United States, Egypt, Canada and Chile. In Trinidad and Chile, the statutory tax rate is 35%. The statutory rates in Canada and New Zealand are 27% and 28%, respectively. The United States statutory tax rate applicable to Methanex was 36% in 2017 and is 23% for 2018 and the Egypt statutory tax rate is 22.5%. As the Atlas entity is accounted for using the equity method, any income taxes related to Atlas are included in earnings of associate and therefore excluded from total income taxes but included in the calculation of Adjusted net income.

The effective tax rate based on Adjusted net income was 25% for the first quarter of 2018 compared to 26% for the first quarter of 2017. Adjusted earnings represents the amount that is attributable to Methanex shareholders and excludes the mark-to-market impact of share-based compensation and the impact of certain items associated with specific identified events. The effective tax rate differs from period to period depending on the source of earnings and the impact of foreign exchange fluctuations against the United States dollar on our tax balances. In periods with low income levels, the distribution of income and loss between jurisdictions can result in income tax rates that are not indicative of the longer term corporate tax rate. In addition, the effective tax rate is impacted by changes in tax legislation in the jurisdictions in which we operate.

## SUPPLY/DEMAND FUNDAMENTALS

### Demand

Methanol demand in the first quarter of 2018 was 4% higher compared to the first quarter of 2017 and relatively flat compared to the fourth quarter of 2017. Demand for energy-related applications, which represents approximately 45% of global demand, grew by approximately 7% in the first quarter of 2018 versus the first quarter of 2017 supported by stricter environmental regulations in China, higher energy prices and strong MTO demand. We continue to observe high operating rates for MTO facilities that are not experiencing technical issues or completing planned maintenance activities. There are three additional MTO units currently under construction, with the combined capacity to consume over three million tonnes of methanol annually at full operating rates, and we expect these plants to be completed over the coming months. The future operating rates and methanol consumption from MTO producers will depend on a number of factors, including pricing for their various final products, the degree of downstream integration of these units with other products and the impact of the olefin industry feedstock costs, including naphtha, on relative competitiveness. We estimate that demand growth for traditional chemical applications, which represents approximately 55% of global demand, was approximately 2% higher versus the first quarter of 2017 supported by strong acetic acid demand and steady growth for other traditional chemical applications. We believe that growth in demand from traditional chemical applications is generally correlated to GDP and industrial production growth rates.

### Supply

Industry supply was impacted in the first quarter by maintenance activities and unplanned outages in North America and the Middle East. In addition, the diversion of natural gas in China away from methanol production to residential heating impacted supply early in the quarter, with production levels increasing following the conclusion of the winter heating season. A number of methanol plants will be completing turnarounds in the second quarter of 2018 impacting supply. The majority of large-scale capacity additions outside of China are expected to be in North America and the Middle East. OCI N.V. and Consolidated Energy Limited (through its subsidiary G2X Energy) continue to progress their jointly owned Natgasoline project, a 1.8 million tonne plant under construction in Beaumont, Texas with methanol production expected in 2018. There are a number of other large-scale projects under discussion in the United States; however, we believe that there has been limited committed capital to date. In Iran, there are a number of plants at various stages of construction. We expect just over four million tonnes of capacity to come onstream in Iran over the next two years; however, the start-up timing and future operating rates at these facilities will be dependent on various factors. Caribbean Gas Chemical Limited (CGCL) is constructing a 1.0 million tonne plant in Trinidad with announced production towards the end of the decade. To the end of 2018, we expect approximately two million tonnes of new capacity additions in China. Beyond 2018, we anticipate that new capacity additions in China will be modest due to an increasing degree of restrictions placed by the Chinese government on new coal-based capacity additions. We expect that production from new methanol capacity in China will be consumed domestically.

### Methanol Price

Our average realized price increased significantly in the first quarter to \$402 per tonne from \$350 per tonne, an increase of \$52 per tonne compared to the fourth quarter. Steady methanol demand combined with various production outages drove the increase in prices.

Methanex's posted prices rose sharply in January and February and moderated in March to \$496 per tonne in North America and \$460 per tonne in Asia. Leading into the second quarter, strong industry fundamentals have provided support to contract prices, which have remained unchanged across all three regions in April. The methanol price will ultimately depend on the strength of the global economy, industry operating rates, global energy prices, new supply additions and the strength of global demand.

#### Methanex Non-Discounted Regional Posted Prices <sup>1</sup>

(US\$ per tonne)	Apr 2018	Mar 2018	Feb 2018	Jan 2018
North America	496	496	506	479
Europe <sup>2</sup>	470	455	455	455
Asia Pacific	460	460	480	470

<sup>1</sup> Discounts from our posted prices are offered to customers based on various factors.

<sup>2</sup> €380 for Q2 2018 (Q1 2018 – €380) converted to United States dollars.

## LIQUIDITY AND CAPITAL RESOURCES

Cash flows from operating activities in the first quarter of 2018 increased to \$244 million compared with \$206 million for the fourth quarter of 2017 and \$214 million for the first quarter of 2017. The changes in cash flows from operating activities resulted from changes in the following:

<i>(\$ millions)</i>		Q1 2018 compared with Q4 2017		Q1 2018 compared with Q1 2017
Change in Adjusted EBITDA (attributable to Methanex shareholders)	\$	52	\$	39
Deduct change in Adjusted EBITDA of associate		(3)		(5)
Dividends received from associate		6		(6)
Cash flows attributable to non-controlling interests		13		8
Non-cash working capital		(32)		9
Income taxes paid		5		(8)
Share-based payments		(3)		(10)
Other		—		3
Increase in cash flows from operating activities	\$	38	\$	30

On March 13, 2018, we commenced a normal course issuer bid to purchase up to 6,590,095 common shares. To March 31, 2018, we have repurchased 650,000 common shares for \$38 million.

During the first quarter of 2018 we paid a quarterly dividend of \$0.33 per common share for a total of \$28 million.

We operate in a highly competitive commodity industry and believe it is appropriate to maintain a strong balance sheet and financial flexibility. At March 31, 2018, our cash balance was \$371 million, including \$40 million of cash related to our Egypt entity consolidated on a 100% basis and \$11 million of cash related to our 50% equity interest in multiple ocean going vessels consolidated on a 100% basis. We invest our cash only in highly rated instruments that have maturities of three months or less to ensure preservation of capital and appropriate liquidity.

In addition to normal course principal repayments, our Egypt entity repaid an additional \$62.5 million (\$31.3 million Methanex share) of principal on the Egypt limited recourse debt facility and distributed \$62.5 million to its shareholders (\$31.3 million Methanex share) in accordance with the amended terms of the debt facility. This is the first distribution to shareholders from our Egypt entity since 2014 and is reflective of the strong production and cash generating capability of the Egypt facility.

During the quarter, a 50% owned subsidiary of Methanex issued other limited recourse debt for \$86 million (\$43 million Methanex share). The debt is non-recourse to Methanex and matures in 2033. The funds are currently invested in short-term, highly liquid investments and are restricted for use to the construction of two new ocean going vessels, which will be capable of running on methanol and are expected to be delivered in 2019.

We have a committed revolving credit facility with a syndicate of highly rated financial institutions that expires in December 2022. Refer to note 6 of the Company's unaudited condensed consolidated interim financial statements for further discussion of the terms of the credit facility and long-term debt. We do not have any debt maturities until 2019 other than normal course obligations for principal repayment related to our Egypt and other limited recourse debt facilities.

### Capital Projects and Growth Opportunities

We continue to be optimistic that our underutilized 1.7 million tonne Chile facilities represent a very low capital cost growth opportunity for Methanex due to the progress in developing natural gas reserves in the area. Project work has continued for the restart of our Chile IV plant and remains targeted for the third quarter of 2018. The project is budgeted for \$55 million with approximately \$40 million remaining to be spent. Our planned capital expenditures directed towards maintenance, turnarounds and catalyst changes for operations, including our 63.1% share of Atlas and 50% of Egypt, is currently estimated to be \$90-\$105 million for the remainder of 2018.

During the quarter, we made good progress on developing a potential Geismar 3 production facility including securing land adjacent to our existing Geismar 1 and 2 production facilities. The acquisition of the site provides the necessary space for a potential Geismar 3 production facility. We believe that the potential Geismar 3 project would be advantaged relative to other projects being contemplated or under construction in the US Gulf. The Geismar 3 project would benefit from the existing infrastructure and economies of scale as the combined site would be capable of producing approximately 3.8 million tonnes per year. Our preference is to bring a partner into the project that can add strategic value. The next step in developing the project is to complete the front end engineering and design, which could commence as early as the second half of 2018 though we do not anticipate significant capital spending on this project over the next 15-18 months.

We believe we are well positioned to meet our financial commitments, pursue our growth opportunities and deliver on our commitment to return excess cash to shareholders through dividends and share repurchases.

## **ANTICIPATED CHANGES TO INTERNATIONAL FINANCIAL REPORTING STANDARDS**

In January 2016, the IASB issued IFRS 16, Leases ("IFRS 16"), which eliminates the current operating/finance lease dual accounting model for lessees and replaces it with a single, on-balance sheet accounting model, similar to the current finance lease accounting. The standard replaces IAS 17, Leases ("IAS 17") and related interpretations and is effective for annual periods beginning on or after January 1, 2019, with early application permitted. The Company is currently assessing the impact of the new standard including the optional exemptions available. The recognition of all leases on balance sheet is expected to increase the assets and liabilities on the Consolidated Statement of Financial Position upon adoption. The increase primarily relates to ocean vessels, terminal facilities and other right of use assets currently accounted for as operating leases. In addition, the nature and timing of certain expenses related to leases previously classified as operating and presented in cost of sales and operating expenses will now change and be presented in depreciation and amortization and finance costs. As a result, the Company expects that adoption of IFRS 16 will significantly impact the consolidated financial statements. The Company will provide additional information on the impact of this standard on the Company's consolidated financial statements in future quarters as the Company completes its assessment.

## **CONTROLS AND PROCEDURES**

During the first quarter of 2018, no changes were made in our internal control over financial reporting that have materially affected, or are reasonably likely to materially affect, our internal control over financial reporting.

## **ADDITIONAL INFORMATION – SUPPLEMENTAL NON-GAAP MEASURES**

In addition to providing measures prepared in accordance with International Financial Reporting Standards ("IFRS"), we present certain supplemental non-GAAP measures throughout this document. These are Adjusted EBITDA, Adjusted net income, Adjusted net income per common share, Adjusted revenue and operating income. These measures do not have any standardized meaning prescribed by generally accepted accounting principles ("GAAP") and therefore are unlikely to be comparable to similar measures presented by other companies. These supplemental non-GAAP measures are provided to assist readers in determining our ability to generate cash from operations and improve the comparability of our results from one period to another. We believe these measures are useful in assessing operating performance and liquidity of the Company's ongoing business on an overall basis. We also believe Adjusted EBITDA is frequently used by securities analysts and investors when comparing our results with those of other companies.

## Adjusted EBITDA (attributable to Methanex shareholders)

Adjusted EBITDA differs from the most comparable GAAP measure, net income attributable to Methanex shareholders, because it excludes the mark-to-market impact of share-based compensation, depreciation and amortization, finance costs, finance income and other expenses and income taxes. Adjusted EBITDA includes an amount representing our 63.1% share of the Atlas facility and excludes the non-controlling shareholders' interests in entities which we control but do not fully own.

Adjusted EBITDA and Adjusted net income exclude the mark-to-market impact of share-based compensation related to the impact of changes in our share price on SARs, TSARs, deferred share units, restricted share units and performance share units. The mark-to-market impact related to share-based compensation that is excluded from Adjusted EBITDA and Adjusted net income is calculated as the difference between the grant-date value and the fair value recorded at each period-end. As share-based awards will be settled in future periods, the ultimate value of the units is unknown at the date of grant and therefore the grant-date value recognized in Adjusted EBITDA and Adjusted net income may differ from the total settlement cost.

The following table shows a reconciliation from net income attributable to Methanex shareholders to Adjusted EBITDA:

(\$ millions)	Three Months Ended		
	Mar 31 2018	Dec 31 2017	Mar 31 2017
Net income (attributable to Methanex shareholders)	\$ 169	\$ 68	\$ 132
U.S. tax reform charge	—	37	—
Mark-to-market impact of share-based compensation	2	46	10
Depreciation and amortization	59	57	56
Finance costs	24	24	23
Finance income and other expenses	(4)	(4)	—
Income tax expense	45	16	38
Earnings of associate adjustment <sup>1</sup>	19	17	17
Non-controlling interests adjustment <sup>1</sup>	(8)	(7)	(9)
Adjusted EBITDA (attributable to Methanex shareholders)	\$ 306	\$ 254	\$ 267

<sup>1</sup> These adjustments represent depreciation and amortization, finance costs, finance income and other expenses and income tax expense associated with our 63.1% interest in the Atlas methanol facility and the non-controlling interests.

## Adjusted Net Income and Adjusted Net Income per Common Share

Adjusted net income and Adjusted net income per common share are non-GAAP measures because they exclude the mark-to-market impact of share-based compensation and the impact of certain items associated with specific identified events. The following table shows a reconciliation of net income attributable to Methanex shareholders to Adjusted net income and the calculation of Adjusted net income per common share:

(\$ millions except number of shares and per share amounts)	Three Months Ended		
	Mar 31 2018	Dec 31 2017	Mar 31 2017
Net income (attributable to Methanex shareholders)	\$ 169	\$ 68	\$ 132
U.S. tax reform charge	—	37	—
Mark-to-market impact of share-based compensation, net of tax	2	38	8
Adjusted net income	\$ 171	\$ 143	\$ 140
Diluted weighted average shares outstanding (millions)	84	84	90
Adjusted net income per common share	\$ 2.03	\$ 1.70	\$ 1.56

## Adjusted Revenue (attributable to Methanex shareholders)

Adjusted revenue differs from the most comparable GAAP measure, revenue, because it excludes revenue relating to 50% of the Egypt methanol facility that we do not own and includes an amount representing our 63.1% share of Atlas revenue. It also includes commission earned on volume marketed on a commission basis related to both the 36.9% of the Atlas methanol facility and the 50% of the Egypt methanol facility that we do not own. A reconciliation from revenue to Adjusted revenue is as follows:

(\$ millions)	Three Months Ended		
	Mar 31 2018	Dec 31 2017	Mar 31 2017
Revenue	\$ 962	\$ 861	\$ 810
Methanex share of Atlas revenue <sup>1</sup>	93	91	81
Non-controlling interests' share of revenue <sup>1</sup>	(67)	(46)	(58)
Other adjustments	(1)	(2)	(1)
Adjusted revenue (attributable to Methanex shareholders)	\$ 987	\$ 904	\$ 832

<sup>1</sup> Excludes intercompany transactions with the Company.

## Operating Income

Operating income is reconciled directly to a GAAP measure in our consolidated statements of income.

## QUARTERLY FINANCIAL DATA (UNAUDITED)

Our operations consist of a single operating segment - the production and sale of methanol. Quarterly results vary due to the average realized price of methanol, sales volume and total cash costs. A summary of selected financial information is as follows:

(\$ millions except per share amounts)	Three Months Ended			
	Mar 31 2018	Dec 31 2017	Sep 30 2017	Jun 30 2017
Revenue	\$ 962	\$ 861	\$ 720	\$ 669
Adjusted EBITDA	306	254	143	174
Net income (attributable to Methanex shareholders)	169	68	32	84
Adjusted net income	171	143	52	74
Basic net income per common share	2.02	0.81	0.38	0.96
Diluted net income per common share	2.00	0.81	0.38	0.89
Adjusted net income per common share	2.03	1.70	0.60	0.85

(\$ millions except per share amounts)	Three Months Ended			
	Mar 31 2017	Dec 31 2016	Sep 30 2016	Jun 30 2016
Revenue	\$ 810	\$ 585	\$ 510	\$ 468
Adjusted EBITDA	267	139	74	38
Net income (loss) (attributable to Methanex shareholders)	132	24	(11)	(3)
Adjusted net income (loss)	140	41	(1)	(31)
Basic net income (loss) per common share	1.47	0.28	(0.12)	(0.03)
Diluted net income (loss) per common share	1.46	0.28	(0.12)	(0.08)
Adjusted net income (loss) per common share	1.56	0.46	(0.01)	(0.34)

## HOW WE ANALYZE OUR BUSINESS

Our operations consist of a single operating segment - the production and sale of methanol. We review our financial results by analyzing changes in the components of Adjusted EBITDA, mark-to-market impact of share-based compensation, depreciation and amortization, finance costs, finance income and other expenses and income taxes.

The Company has used the terms Adjusted EBITDA, Adjusted net income, Adjusted net income per common share, Adjusted revenue and operating income throughout this document. These items are non-GAAP measures that do not have any standardized meaning prescribed by GAAP and therefore are unlikely to be comparable to similar measures presented by other companies. Refer to *Additional Information - Supplemental Non-GAAP Measures* section on page 13 of the MD&A for a description of each non-GAAP measure and reconciliations to the most comparable GAAP measures.

In addition to the methanol that we produce at our facilities, we also purchase and re-sell methanol produced by others and we sell methanol on a commission basis. We analyze the results of all methanol sales together, excluding commission sales volume. The key drivers of changes in Adjusted EBITDA are average realized price, cash costs and sales volume, which are defined and calculated as follows:

**PRICE** The change in Adjusted EBITDA as a result of changes in average realized price is calculated as the difference from period to period in the selling price of methanol multiplied by the current period total methanol sales volume, excluding commission sales volume and Tolling Volume, plus the difference from period to period in commission revenue.

**CASH COSTS** The change in Adjusted EBITDA as a result of changes in cash costs is calculated as the difference from period to period in cash costs per tonne multiplied by the current period total methanol sales volume, excluding commission sales volume and Tolling Volume in the current period. The cash costs per tonne is the weighted average of the cash cost per tonne of Methanex-produced methanol and the cash cost per tonne of purchased methanol. The cash cost per tonne of Methanex-produced methanol includes absorbed fixed cash costs per tonne and variable cash costs per tonne. The cash cost per tonne of purchased methanol consists principally of the cost of methanol itself. In addition, the change in Adjusted EBITDA as a result of changes in cash costs includes the changes from period to period in unabsorbed fixed production costs, consolidated selling, general and administrative expenses and fixed storage and handling costs.

**SALES VOLUME** The change in Adjusted EBITDA as a result of changes in sales volume is calculated as the difference from period to period in total methanol sales volume, excluding commission sales volume and Tolling Volume, multiplied by the margin per tonne for the prior period. The margin per tonne for the prior period is the weighted average margin per tonne of Methanex-produced methanol and margin per tonne of purchased methanol. The margin per tonne for Methanex-produced methanol is calculated as the selling price per tonne of methanol less absorbed fixed cash costs per tonne and variable cash costs per tonne. The margin per tonne for purchased methanol is calculated as the selling price per tonne of methanol less the cost of purchased methanol per tonne.

We own 63.1% of the Atlas methanol facility and market the remaining 36.9% of its production through a commission offtake agreement. A contractual agreement between us and our partners establishes joint control over Atlas. As a result, we account for this investment using the equity method of accounting, which results in 63.1% of the net assets and net earnings of Atlas being presented separately in the consolidated statements of financial position and consolidated statements of income (loss), respectively. For purposes of analyzing our business, Adjusted EBITDA, Adjusted net income, Adjusted net income per common share and Adjusted revenue include an amount representing our 63.1% equity share in Atlas. Our analysis of depreciation and amortization, finance costs, finance income and other expenses and income taxes is consistent with the presentation of our consolidated statements of income and excludes amounts related to Atlas.

We own 50% of the 1.26 million tonne per year Egypt methanol facility and market the remaining 50% of its production through a commission offtake agreement. We account for this investment using consolidation accounting, which results in 100% of the revenues and expenses being included in our financial statements. We also consolidate less than wholly-owned entities for which we have a controlling interest. Non-controlling interests are included in the Company's consolidated financial statements and represent the non-controlling shareholders' interests in the Egypt methanol facility and any entity where we have control. For purposes of analyzing our business, Adjusted EBITDA, Adjusted net income, Adjusted net income per common share and Adjusted revenue exclude the amounts associated with non-controlling interests.



## FORWARD-LOOKING INFORMATION WARNING

This First Quarter 2018 Management's Discussion and Analysis ("MD&A") as well as comments made during the First Quarter 2018 investor conference call contain forward-looking statements with respect to us and our industry. These statements relate to future events or our future performance. All statements other than statements of historical fact are forward-looking statements. Statements that include the words "believes," "expects," "may," "will," "should," "potential," "estimates," "anticipates," "aim," "goal" or other comparable terminology and similar statements of a future or forward-looking nature identify forward-looking statements.

More particularly and without limitation, any statements regarding the following are forward-looking statements:

- expected demand for methanol and its derivatives,
- expected new methanol supply or restart of idled capacity and timing for start-up of the same,
- expected shutdowns (either temporary or permanent) or restarts of existing methanol supply (including our own facilities), including, without limitation, the timing and length of planned maintenance outages,
- expected methanol and energy prices,
- expected levels of methanol purchases from traders or other third parties,
- expected levels, timing and availability of economically priced natural gas supply to each of our plants,
- capital committed by third parties towards future natural gas exploration and development in the vicinity of our plants,
- our expected capital expenditures,
- anticipated operating rates of our plants,
- expected operating costs, including natural gas feedstock costs and logistics costs,
- expected tax rates or resolutions to tax disputes,
- expected cash flows, earnings capability and share price,
- availability of committed credit facilities and other financing,
- our ability to meet covenants or obtain or continue to obtain waivers associated with our long-term debt obligations, including, without limitation, the Egypt limited recourse debt facilities that have conditions associated with the payment of cash or other distributions and the finalization of certain land title registrations and related mortgages which require actions by Egyptian governmental entities,
- expected impact on our results of operations in Egypt or our financial condition as a consequence of civil unrest or actions taken or inaction by Egyptian governmental entities,
- our shareholder distribution strategy and anticipated distributions to shareholders,
- commercial viability and timing of, or our ability to execute future projects, plant restarts, capacity expansions, plant relocations or other business initiatives or opportunities,
- our financial strength and ability to meet future financial commitments,
- expected global or regional economic activity (including industrial production levels),
- expected outcomes of litigation or other disputes, claims and assessments, and
- expected actions of governments, governmental agencies, gas suppliers, courts, tribunals or other third parties.

We believe that we have a reasonable basis for making such forward-looking statements. The forward-looking statements in this document are based on our experience, our perception of trends, current conditions and expected future developments as well as other factors. Certain material factors or assumptions were applied in drawing the conclusions or making the forecasts or projections that are included in these forward-looking statements, including, without limitation, future expectations and assumptions concerning the following:

- the supply of, demand for and price of methanol, methanol derivatives, natural gas, coal, oil and oil derivatives,
- our ability to procure natural gas feedstock on commercially acceptable terms,
- operating rates of our facilities,

- receipt or issuance of third-party consents or approvals, including, without limitation, governmental registrations of land title and related mortgages in Egypt and governmental approvals related to rights to purchase natural gas,
- the establishment of new fuel standards,
- operating costs, including natural gas feedstock and logistics costs, capital costs, tax rates, cash flows, foreign exchange rates and interest rates,
- the availability of committed credit facilities and other financing,
- global and regional economic activity (including industrial production levels),
- absence of a material negative impact from major natural disasters,
- absence of a material negative impact from changes in laws or regulations,
- absence of a material negative impact from political instability in the countries in which we operate, and
- enforcement of contractual arrangements and ability to perform contractual obligations by customers, natural gas and other suppliers and other third parties.

However, forward-looking statements, by their nature, involve risks and uncertainties that could cause actual results to differ materially from those contemplated by the forward-looking statements. The risks and uncertainties primarily include those attendant with producing and marketing methanol and successfully carrying out major capital expenditure projects in various jurisdictions, including, without limitation:

- conditions in the methanol and other industries including fluctuations in the supply, demand and price for methanol and its derivatives, including demand for methanol for energy uses,
- the price of natural gas, coal, oil and oil derivatives,
- our ability to obtain natural gas feedstock on commercially acceptable terms to underpin current operations and future production growth opportunities,
- the ability to carry out corporate initiatives and strategies,
- actions of competitors, suppliers and financial institutions,
- conditions within the natural gas delivery systems that may prevent delivery of our natural gas supply requirements,
- competing demand for natural gas, especially with respect to domestic needs for gas and electricity in Chile and Egypt,
- actions of governments and governmental authorities, including, without limitation, implementation of policies or other measures that could impact the supply of or demand for methanol or its derivatives,
- changes in laws or regulations,
- import or export restrictions, anti-dumping measures, increases in duties, taxes and government royalties and other actions by governments that may adversely affect our operations or existing contractual arrangements,
- world-wide economic conditions, and
- other risks described in our 2017 Annual Management's Discussion and Analysis and this First Quarter 2018 Management's Discussion and Analysis.

Having in mind these and other factors, investors and other readers are cautioned not to place undue reliance on forward-looking statements. They are not a substitute for the exercise of one's own due diligence and judgment. The outcomes implied by forward-looking statements may not occur and we do not undertake to update forward-looking statements except as required by applicable securities laws.